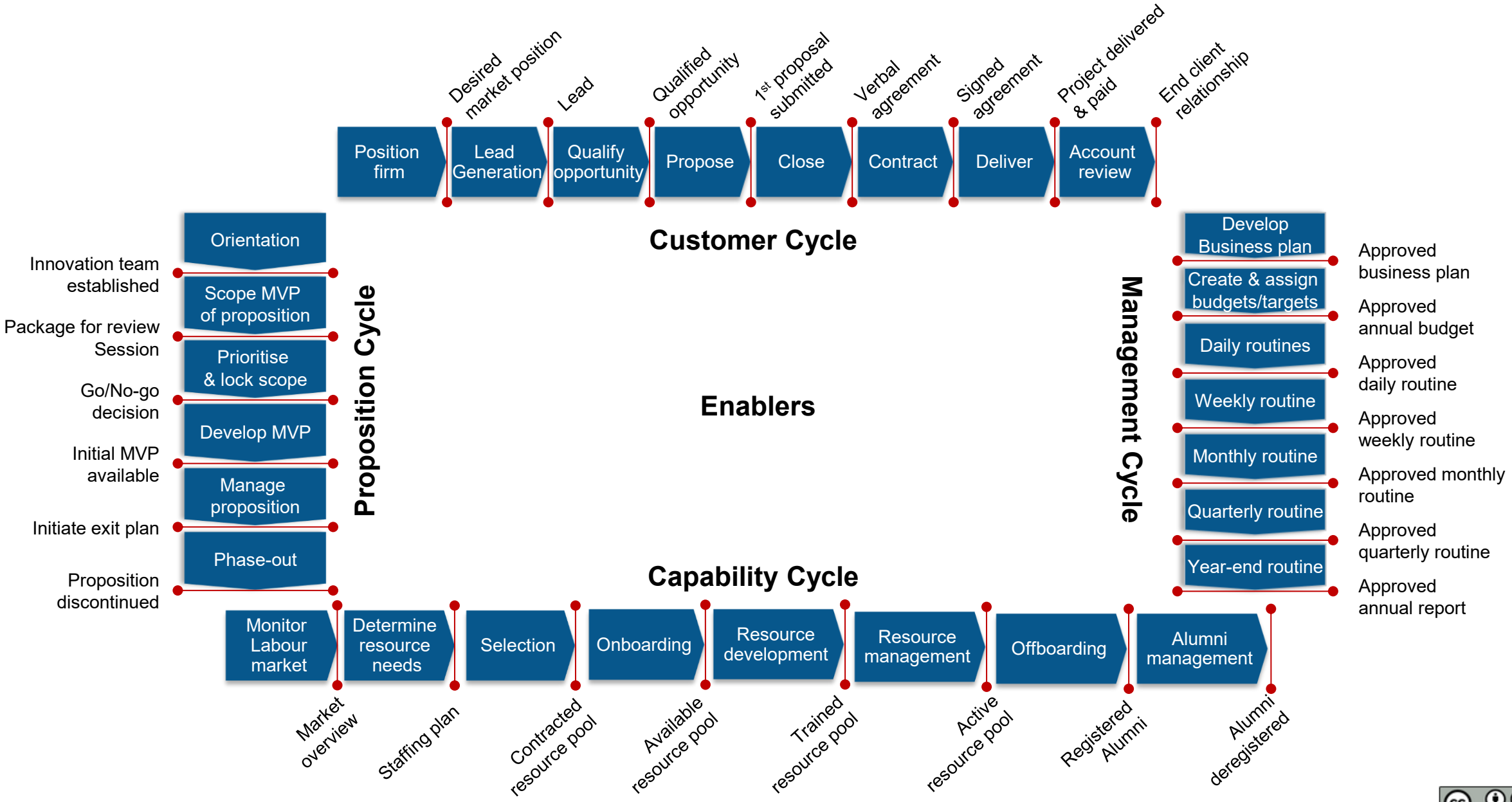
This document complements our book “A Successful Organisation Is in Control of Its Operating Model”, for more information look at our website: www.operatingmodelsinc.com

This document contains examples of the Crosslinx framework – Strategic view that aids readers of our book:

- The examples do not include the detailed Enablers, readers of the book can find these at page 103, figure 6.8 from our book.
- The examples are:
  - A **consulting firm** with **people** as the core capability.
  - A **manufacturer** with **production** as the core capability.
  - A **financial institution** with **IT** as the core capability.
  - A **procurement organisation** with **sourcing** as core capability.

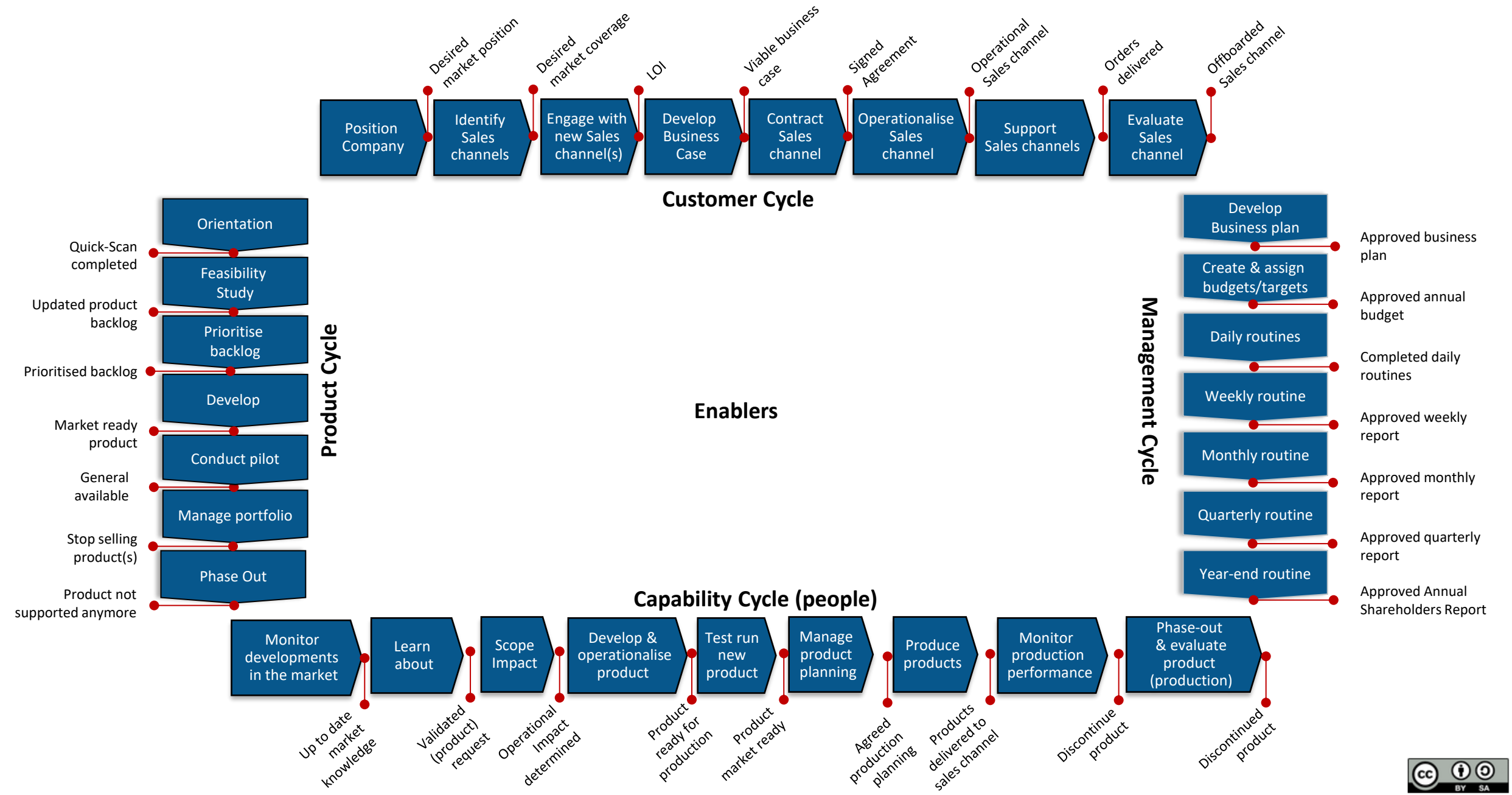
Crosslinx® Framework Canvas by A5RED | This Crosslinx Framework canvas is licensed under an Attribution/Non-commercial/ShareAlike Creative Commons Attribution 4.0 International license. Contact A5RED for right of use instructions: https://www.operatingmodelsinc.com/contact-us

Crosslinx® framework - Strategic view for: Consulting Firm



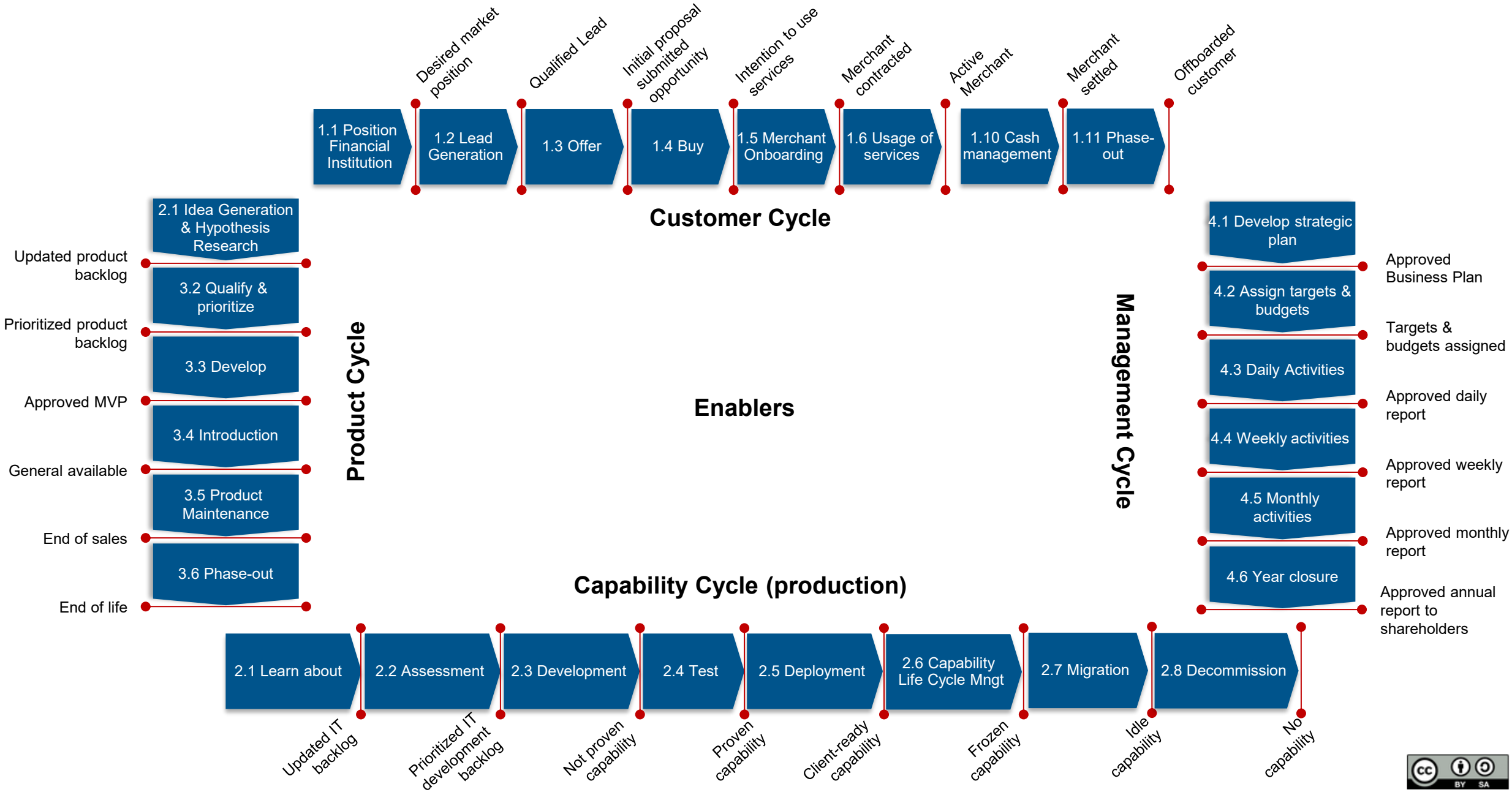
Crosslinx® Framework Canvas by A5RED | This Crosslinx Framework canvas is licensed under an Attribution/Non-commercial/ShareAlike Creative Commons Attribution 4.0 International license. Contact A5RED for right of use instructions: https://www.operatingmodelsinc.com/contact-us

Crosslinx®Framework - Strategic view for: Manufacturer



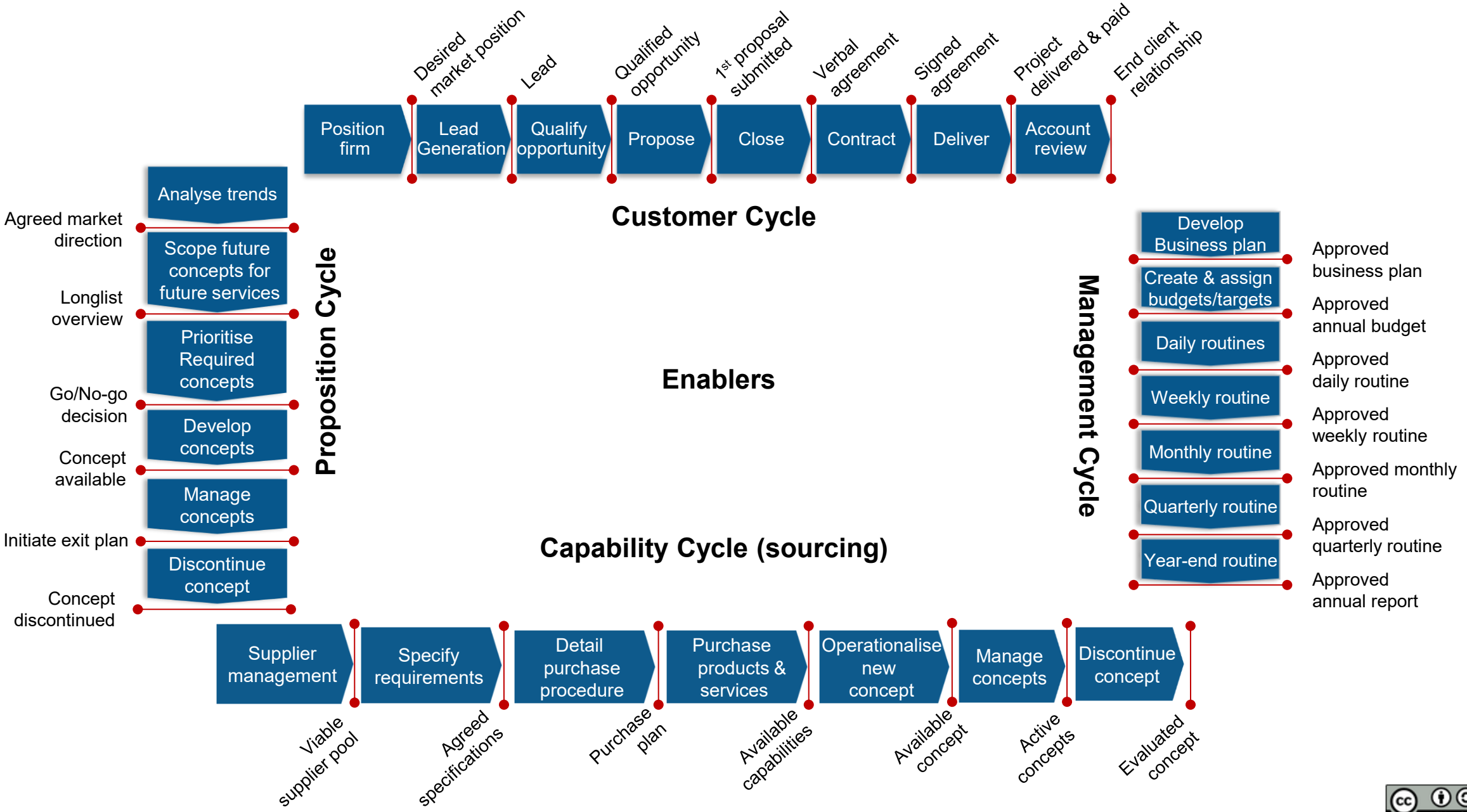
Crosslinx® Framework Canvas by ASRED | This Crosslinx Framework canvas is licensed under an Attribution/Non-commercial/ShareAlike Creative Commons Attribution 4.0 International license. Contact ASRED for right of use instructions: https://www.operatingmodelsinc.com/contact-us

Crosslinx® Framework – Strategic view for: Financial Institution



Crosslinx® Framework Canvas by A5RED | This Crosslinx Framework canvas is licensed under an Attribution/Non-commercial/ShareAlike Creative Commons Attribution 4.0 International license. Contact A5RED for right of use instructions: https://www.operatingmodelsinc.com/contact-us

Crosslinx® framework - Strategic view for: Procurement Firm



Crosslinx® Framework Canvas by A5RED | This Crosslinx Framework canvas is licensed under an Attribution/Non-commercial/ShareAlike Creative Commons Attribution 4.0 International license. Contact A5RED for right of use instructions: https://www.operatingmodelsinc.com/contact-us